

**ALWAYS ON HAND**

**Large Stocks of Papers**

FOR ALL TRADES,

Including:—

Writings & Printings, Drawings, Loans,

Bank Note & Bills, Account Book Papers,

Colours and Browns.

**NEWS PRINTINGS**—Plate Litho in Reams or Reels.

**WRITINGS**—Hand-made and Machine, Drawings and Account Book Papers.

**COLOURS**—Coloured and Tinted Writings and Printings, Enamelled, Surface, Marbles, Flints, Duplex and Fancy Papers.

**BROWNS**—Middles, Small Hands, Every kind of Wrapping Papers.

**TISSUES**—Copyings, Blottings and Cartridges.

**BOARDS**—Mill Boards, Straw Boards and Wood Pulps.

**CARDS**—Card Boards, Paste Boards and Mounting Boards, Fancy Cards of every description.

**MOUNTS**—Photographic Mounts in great variety.

**ENVELOPES**—Regular Series in Stock. Special sizes made to order.

**TUB-SIZED WRITINGS, ENGINE-SIZED WRITINGS.**

**"SCRIVIA"** Art Coated Papers. **"SCRIVIA"** Tinted Writing Papers.

Sample Books on Application.

**R. T. TANNER & Co.,**

Dorset Street, Salisbury Square,

LONDON, E.C.



**R. T. TANNER & Co.**

**TRADE CIRCULAR**

To

**Printers & Stationers.**

May, 1906.

Dorset Street, SALISBURY SQUARE,  
LONDON, E.C.

See p. 58 for  
Particulars of Competition  
Closing Date, May 10th.

## THE COVER

of this issue is printed on our

"SALISBURY"

EMBOSSSED BLANKS.

Stocked in several combinations of  
colours.

Send for Prices and Samples.



## SALISBURY COVERS

supplied in 19 Art Shades, two weights,  
and three Sizes.

40, 55 Medium, 50, 70 Royal and  
60, 80 Double Crown.

480 Sheets to Ream.

**R. T. Tanner & Co.,**

Dorset Street, Salisbury Square,  
LONDON, E.C.

# Tanner's Trade Circular

FOR PRINTERS & STATIONERS

Published by

**R. T. TANNER & Co.**

Dorset Street, Salisbury Square,  
London, E.C. ♦ ♦ ♦ ♦ ♦  
39 & 40 Hutton Street, and  
40, 41, 42 Primrose Hill,  
Whitefriars, London, E.C. ♦ ♦  
And at CARDIFF, PARIS and  
BUENOS AIRES. ♦ ♦ ♦ ♦

Telephone: 17 & 854 Holborn.  
Telegrams: Tanner, London. ♦  
Cables: A.B.C. 5th Edition, ♦  
Western Union and A I Code.

Exclusive Trade Circulation.

No. 4.

MAY, 1906.

Gratis and  
Post Free.

The Many of our customers will be pleased to hear that  
Forthcoming we have secured a large and central position at the  
Exhibition. forthcoming International Printing, Stationery and  
Allied Trades' Exhibition, which is to be held in the Agricultural  
Hall, Islington, from Saturday, July 14th to Tuesday, July 31st. One  
side of the stand will be devoted to the specialities of R. T. Tanner &  
Co., where we shall have on view every grade of paper, together with  
fancy and embossed cards, and other products of interest to the trade.  
The other side of the stand will be occupied by the Adhesive Dry  
Mounting Co., Ltd, in which we are interested. Frequent demonstra-  
tions of the dry mounting process will be given each day, so that we  
anticipate large crowds assembling round the stand. As many of our  
readers are probably unaware of the capabilities and advantages of  
this method of mounting, we give below a few details in explanation  
thereof. The essence of the process lies in the use of a patent adhesive  
film, which, by means of a heated press, fixes the print to its support  
in an instant. Simultaneously, if it is so desired, the card or mount  
may be plate-marked. There is of course not the slightest fear of  
distortion, for the picture is subjected to no moistening process. The  
adhesive will fix a print as readily to Japanese tissue as to metal, as  
satisfactorily to hand-made paper as to thin card. Moreover, the

# NOTES FOR MAY.

THIS month we would draw our Customers' special attention to our . . .

## Ruled Billheads and Memos.

The former are stocked in three qualities, and the latter in one quality. Samples free on application.

### Belgrano Billheads.

No. 439 8vo up.	} 2/5	No. 437 6mo broad	} 2/11	No. 435 4to	} 4/2
.. 438 8vo broad		.. 401 6mo long		.. 400 12mo	
		.. 436 6mo up.			

### Scrvia Billheads.

No. 434 8vo up.	} 2/1	No. 431 6mo broad	} 2/9	No. 428 4to	} 4/-
.. 433 8vo broad		.. 430 6mo long		.. 432 12mo	
		.. 429 6mo up.			

### No. 2 Billheads.

No. 426 8vo up.	} 1/9	No. 423 6mo broad	} 2/7	No. 421 4to	} 3/9
.. 425 8vo broad		.. 424 6mo long		.. 427 12mo	
		.. 422 6mo up.			

Ruled 2 on.

### Belgrano Memos.

8vo ... 2/2 per 1,000.      6mo ... 2/10 per 1,000

#### SPECIAL NOTE.

For quantities of not less than 5,000 ... .. 1d. per 1,000 less.  
 " " " " 10,000 ... .. 2d. "

WRITE FOR SAMPLES:

## R. T. Tanner & Co.,

Dorset Street, Salisbury Square,

.. .. LONDON, E.C. .. ..

surface of the print is not affected in the least with the press. Whether it be a letterpress or colotype picture, or a photograph by any process, the mounted picture retains exactly the same surface as before mounting. The dry-mounting process therefore eliminates all the difficulties attendant on the use of paste or other wet adhesive. Even when the prints are mounted on the thinnest paper there is no warping or cockling. The process also commends itself on its economic side, for it can be worked at a very high speed, and there is no loss through spoiled prints. This method of mounting must appeal to the modern printer and stationer, for it can be used in many directions in the printing and kindred trades. The mounting of half-tones and three-colour prints on papers with a rough surface which is now coming into such favour; the mounting of illustrations on calendars, etc.; are uses to which it might be placed with great advantage, in fact, there is hardly any limit to its utility.

\* \* \*

**Closing Date, May 10th.** We make, this month, a final appeal in connection with our Competition for the best setting of a displayed advertisement referring to the "Salisbury" Embossed Blanks. The closing date is May 10th. Already we have received a few entries, and we hope our friends will see that work for competition is now sent in with the least possible delay. Two cash prizes will be awarded, but the rules and full particulars will be found on p. 58 of this issue.

\* \* \*

## List of Water-Marks.

**W**ATER-MARKS are to paper what Trade Marks are to other manufactured articles, namely, a sign denoting the manufacture. They are impressed in machine-made paper by means of a fine light-wire cylinder with a wire-woven pattern. This is so arranged that the impression is made on the paper the moment it ceases to be pulp.

Although a systematic classification of water-marks has never yet been accomplished, they have served in the past in tracing the history of the paper trade of different countries, and as a means whereby to fix the periods of undated documents. As a case in point, we might mention that when Mr. Garrett was in Newfoundland, he was able to correct the supposed date of an old document in the Museum at St. John's by five years. Water-Marks were first used in the rag papers

# KIDD'S Printing INKS ..

ARE

*Value for Money.*

# KIDD'S ROLLERS

DO JUSTICE TO ANY MAKER'S INKS.

*Best Results will be obtained*

BY USING

**Kidd's Inks & Kidd's Rollers.**

SEND FOR PRICE LISTS.

**JOHN KIDD & CO., LTD.,**

Works: 11, Wine Office Court,  
BOW, LONDON, E. Fleet Street, London.

Telephones: 5039 Holborn.  
3643 Central.

Telegrams: "Inkholder, London."

Made Scientifically with  
Modern Appliances.

Sold Fairly—  
On their Merits.

Sent Promptly  
CARRIAGE PAID.

of the 14th century when the designs were simple but very strongly marked. During the 15th century more elaborate designs are to be found, but the practice of using the maker's name as a water-mark did not come into vogue until the 16th century. Even in these early days the variety was most extensive, and from some of them *e.g.* armorial bearings, national, personal, and other cognizances, proof may be obtained of the extent and wide dissemination of the paper trade in the 14th and 15th centuries.

As a guide to our customers we give below a list of our more important water-marks.

R.T. TANNER & CO

KENTISH BANK

Superfine extra strong best quality Bank paper, kept in cream and yellow wove 13 and 18 lbs. Medium, at 1/- per lb.

Salisbury

This is used in cream laid and wove papers at 5½d. per lb. Also antique laid and vellum woves at 6d. per lb., and Large Post Bank paper at 8/6 per ream.

TANGARA

*RTT*

A pure white vellum finished, tub-sized writing paper; kept in 22 and 28 lbs. Large Post, wove and laid, at 9d. per lb.

BELGRANO

A superfine cream laid and wove writing paper at 3½d. per lb.; kept in usual sizes and weights. Also used in a glazed tinted writing paper at 2½d. per lb.

Extra  Strong

A superior cream wove Bank paper, stocked in 13 and 18 lbs. Medium, and 15 lbs. L. Post at 6d. per lb.



This is a hard sized blue shade cream laid and wove writing paper. Stocked in many sizes and weights at 8½d. per lb.

*Niagara Rapid*

A cream wove Bank paper for ordinary commercial work, such as type-writing and letter paper at 6/6 L. Post, 7/6 Medium.

**Important Announcement.**

Open to all our Customers, and their Employees.

**CLOSING DAY, MAY 10th.**

DISPLAYED ADVERTISEMENT SETTING

**COMPETITION.**With a view to making our "Salisbury"  
Covers more widely known we are offering**TWO CASH PRIZES**of One Guinea and Half-a-Guinea respectively for  
the best and most attractive setting of the adver-  
tisement (appertaining to "Salisbury" Covers) on  
p. 2 of Cover of this issue.**RULES.**

- |   |  |
|---|--|
| <p>(1) Any number of "Pulls" may be submitted, but no Competitor will be entitled to more than one prize.</p> <p>(2) The Competitor's name and address must appear on the back of each "pull," together with the name of the firm with whom he is employed.</p> <p>(3) The winning advertisements are to be printed in black, on art paper, in our monthly Circular (size deny octavo).</p> <p>(4) "Pulls" addressed W.B.J., c/o R. T. Tanner &amp; Co., Dorset Street, Salisbury Square, London, E.C., must be received not later than May 10th.</p> | <p>(5) Successful candidates will be required to provide us with a Stereo of the forms (for which we will pay) and the prizes will be forwarded immediately on receipt of such stereos.</p> <p>(6) The copyright of successful settings become the property of R. T. Tanner &amp; Co.</p> <p>(7) We cannot undertake to enter into any correspondence in connection with the Competition, and no "pulls" will be returned to the Competitor.</p> <p>(8) The decision of the Adjudicator shall be accepted by Competitors as final.</p> |
|---|--|

It is hoped that Principals, in their own Interests,  
will notify their Compositors of this Competition.**R. T. TANNER & Co.,****Dorset St., Salisbury Square, London, E.C.****SCRIVIA****SCRIVIA****FINE****NIAGARA****BANK****ALEXIS BOND****ITASCA BOND**

A superfine tinted writing, and a good-handling mill-finished paper, Made in eleven delicate tints. Stocked in 18 and 21 lb. L. Post; 23 lb. Medium; 46 lb. D. Medium; and 32 lb. D. Crown. Also used in a cream wove and laid paper. The price for both tinted and white is 3d. per lb.

Vellum wove paper in 21, 24 and 27 lbs. Large Post, suitable for memos, letter headings, etc. Also kept in tinted rough finish, in six shades; 60 D. Medium and 46 D. Crown. Price 3½d. per lb.

Antique laid type-writing paper stocked in 13, 15, 18 and 21 lbs., 17 × 22 at 4½d. per lb. Especially made to meet the demand for a good, but cheap type-writing paper.—We can cut this to special sizes.

A very strong tinted type-writing Bond paper in three tints, pink, blue and yellow, size 17 × 22, at 12/6 per ream.

Strong tinted type-writing Bond paper in four colours, 16 lbs., 17 × 22 500 sheets at 9/4 per ream. Also in white, 13, 16, 20 and 24 lbs., 17 × 22, and 20 lbs., 17 × 28 at 7d. per lb.

Our Competition closes on May 10th. Two Cash Prizes will be awarded for the best settings of a Displayed Advertisement referring to the "Salisbury" Embossed Blanks. Full particulars will be found on page 58.

# Suttley & Sons

## — Trade Printers —

Vellum Binders, Letterpress Binders  
Publishers' Binders, Machine Rulers  
Numerical Printers : : Perforators  
Gold Blockers and Embossers



¶ We have facilities for the rapid  
— execution of large orders —

*Cameo or Cutter Crusher Show Cards  
in all the best and latest styles*

*Tradesmen's Order Books, Calendars,  
etc., etc., etc., a Speciality*

— Factory —

## Newcomen St., London, S.E.

# NEWS IN BRIEF

ON April 6th, the Lord Mayor and Sheriffs attended the sixth Annual Dinner, held at the Gaiety Restaurant, of the Institute of Printers and Kindred Trades of the British Empire. The headquarters of the Association are at St. Bride's Institute, with which it is affiliated.

\* \* \*

During the past few days our Mr. Garratt has been paying a hurried visit to Paris, where he found business considerably dislocated through the Printers' strike, which commenced on March 19th.

\* \* \*

The gross value of the estate of the Rev. E. C. Hawkins, Vicar of St. Bride's, whose lamented death was announced in our March issue, is returned at £4,947.

\* \* \*

What is believed to be the oldest paper book in existence is in the possession of the Corporation of King's Lynn. The first entry is a transcript of a will dated 1309, whilst the latest entry is dated 15 Richard II. It is called the "Red Book of Lynn" on account of its original binding being of that colour. Age had reduced the leaves to an almost fibrous substance, but fifty years ago it was repaired, the leaves being carefully resized.

\* \* \*

We are pleased to say that the number of applications for our free Sample Album of Embossed Blanks and Fancy Cards has been phenomenal. They are being despatched as quickly as possible. We shall still be glad to send a copy to any of our customers who have not yet applied for one.

\* \* \*

The largest and most expensive printing machine in existence has just been made by Messrs. Hoe & Co., for the *Boston Post*. It prints newspapers, up to 48 pages, at the rate of 96,000 twelve-page papers per hour. In addition, it may be used for fine colour printing.

Have you sent your entries for our Competition? Closing Date  
May 10th. Full particulars see pp. 58.

# MERRITT'S AUTOMATIC TRIMMING DESK

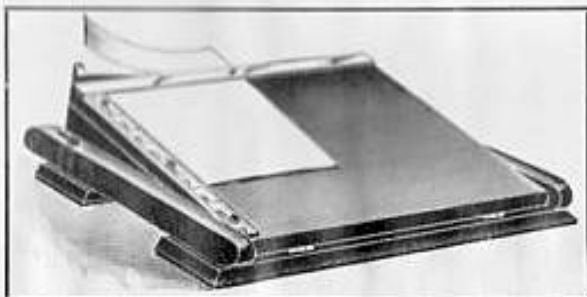
(PATENT)

THE ONLY PERFECT AND SIMPLE TRIMMER IN THE MARKET.

NO MODERN PRINTER CAN AFFORD TO BE WITHOUT IT.

The Paper or Proof to be trimmed is passed under the top bar made of metal. The hinged table is then pressed down, when the paper is quickly, cleanly, and squarely cut. A rule is set at right angles to the knife, so that the paper may be measured and squared at one and the same time.

Acts  
equally  
well with  
Paper  
Damp or  
Dry...



Invaluable  
for  
Trimming  
Make-ups  
and  
Proofs...

WELL-MADE THROUGHOUT.

BEST MATERIAL ONLY USED IN THEIR CONSTRUCTION.

DISCOUNT	MADE IN FIVE SIZES.		WORKMANSHIP GUARANTEED.
	TO CUT.	PRICE.	
10 per cent.	8½ inches.	7/6	
	10 "	15/6	
	12½ "	21/-	
	15½ "	40/-	
	24 "	70/-	

## R. T. TANNER & Co.,

DORSET ST., Salisbury Square, LONDON, E.C.

# PRACTICAL NOTES

## Machine Repairs.

The question of machine repairs is always an important item with any manufacturing business, and especially is this the case in the printing trade, where the wear and tear is considerable. Whilst this may be said to be an axiom, it is surprising to find how few printers there are, who really know what it cost to run their machines, including additions and repairs thereto. In drawing attention to this important matter, the *Progressive Printer* truly states, that the first price of a machine, including its installation into the plant in running order, is no more the real cost of the machine, than the amount paid for the rent of the bare walls is the cost of the factory. The additional expenses on any machine that has been running for a few years, if itemised, would astonish the majority of master printers. It is therefore advisable to keep count of these expenses, so that when the time comes to replace a machine, easy reference can be made, as to which type has proved the cheapest. Undoubtedly the best way to accomplish this, is to keep the repair charges etc. on the card index system, in which case a card is kept for each machine. Its cost and date of purchase is entered thereon, together with the cost, as it is incurred, of each repair and added improvement. The system also enables the man who desires to get the best results out of the men and machines under his charge, to detect those machines that seem to have more than their share of repairs. In this way careless and incompetent workmen can be traced, when they should be early candidates for other jobs. It is such leakages that must be avoided in these days of strenuous competition; they do not seem much in themselves, but in the aggregate they amount to a fair sum in the course of a year, especially in a factory where a large number of workpeople are employed. A hint is usually all that is required for the employer of labour to remedy, what might be found to be a considerable loss.

N.B. Our Displayed Advertisement Competition closes on May 10th. Full particulars will be found on page 58.

# W. H. LOCKETT & Co., PRINTERS' ENGINEERS.

## SPECIALITIES.

**DAWSON Summit Fine Art Wharfedale**  
**PERCELER . . . . .**  
**TWO-FEEDER PERCELER . . . . .**  
**ORDINARY WHARFEDALE . . . . .**  
**STAR SELF-CLAMP GUILLOTINE.**



**WAITE Falcon Safety Platen Press**  
**ART FALCON . . . . .**  
**REEL PLATEN . . . . .**  
**DIE PRESS . . . . .**  
**TAG-MAKING MACHINE . . . . .**  
**PEERLESS EYELETTER . . . . .**  
**DIAMOND CORNERER . . . . .**



## ELECTRICAL DRIVING,

Booklet dealing with the subject  
on application.

---

**DYERS BUILDINGS,**  
**HOLBORN, LONDON, E.C.**

# WHAT OTHERS ARE DOING

**A**N old-established customer on the South Coast mentioned to one of our representatives the other day the interesting fact that his firm has done a local auctioneer's printing for no less than 111 years. This is undoubtedly a creditable record, especially when we state that the account is still open.

\* \* \*

The exports of British Writings, Printings and Envelopes for the first three months of the year amounted to £322,155, as compared with £306,331, of the same period of the previous year. The exports of paper, previously imported, from January to March, amounted to £38,099, as compared with £22,267 of 1905. The imports of unprinted papers for the corresponding periods amount to £1,019,920, as compared with £856,169 of 1905.

\* \* \*

There is probably no Colony in which there is a steadier demand for printers than Canada. Out of a population of almost a quarter of a million at Toronto, it is estimated that over 3,000 workpeople are employed in the printing and allied trades. Drawing attention to the modern plant equipments possessed by the Canadian printers, Mr. C. Brunning, in a recent issue of *The Carton Magazine*, stated that proofs of small jobs are taken from the stone with proof planers covered with felt, thus saving time in taking galley proofs. Not only so, but the compositor can judge the effect of his work before submitting a proof to the reader. The Canadian compositor is paid from \$12 to \$20 per week of 53 hours.

\* \* \*

The *Atlantic Daily News* is the title of a ten-page newspaper, printed in English and German, and published on board the Hamburg-American S.S. "Amerika." Information is of course received by wireless telegraphy. Another novel newspaper is the *Engaged Couples' Advertiser*, which is rapidly gaining in popularity in Switzerland. The only news is the announcement of engagements, for which the proprietors pay at the rate of ten-pence for every address they receive. Agents are appointed who attend all the churches to hear the announcement of banns. The venture has cost £16,000 to launch.



**B. DELLAGANA  
& CO. LTD**  
11, SHOE LANE, FLEET STREET,  
LONDON, E.C.

Telephone 207 HOLBORN  
Telegrams: DELLAGANA LONDON

Being the oldest and  
largest firm in the kingdom,  
Makers of Printing Blocks

by every known process, and established in Shoe  
Lane for over 60 years, we think we may  
claim that . . . . .

## EVERY PRINTER KNOWS US,

but EVERYONE DOES NOT KNOW that  
we have the latest improvements in plant and  
methods, and for quality and expedition can claim  
to be the most modern and Up-to-date.

Special Half-Tone Electros—Dalziel Stereos—  
Nickelled Stereos—Process Blocks—Wood Blocks.

ONLY ONE QUALITY—THE BEST.

# List of JOB PRINTINGS.

*Special Clearance Lines*  
After Stocktaking.

Offered at the Exceptional Price of  
**Per 1½ lb.**

Sample Sheets on application to R. T. TANNER & CO., Dorset Street,  
Salisbury Square, LONDON, E.C.

No.	Reams.	Weight.	Size.	Sheets.
165	75	30	Double Demy	516
180	25	34	" "	480
291	80	36	" "	480
402	100	38	" "	480
513	90	40	" "	480
275	28	44	" "	516
164	10	45	" "	516
024	37	48	" "	480
117	15	80	Quad Demy	516
164	11	80	" "	516
111	4	80	" "	516
4849	8	23	Toned D. Crown	480
180	80	26	White "	480
291	97	28	" "	480
402	100	28	" "	480
513	60	30	" "	480
4445	7	32	" "	480
111	15	16	Double Cap	480
5779	5	23	" "	480
3747	4	23	" "	480
5768	5	26	" "	480
5648	3	29	" "	480
4564	10	28	Ant. Ld. "	480

### JOB IMITATION ARTS.

No.	Reams.	Weight.	Size.
3530	60	25	Demy
3661	52	26	"
3582	31	28	"
3652	48	30	"
3614	66	34	"
3477	77	35	"
3570	7	44	"
3544	5	30	Royal
3574	13	31	"
3586	10	33	"
3253	19	37	"
3533	8	39	"
3249	21	42	"
3480	19	47	"
3665	26	61	"
3559	4	44	Dble. Crown
3470	12	44	"
3658	17	45	"
3198	10	60	"

All above, 480 sheets, Price 2d. per lb.

### Miscellaneous Advertisements.

Including Situations Vacant and Wanted; Businesses and Goods for Sale and Wanted to Purchase; Partnerships; Premises to Let and Wanted, etc.

Announcements from our customers to appear in this column are inserted free of charge, but they must be received by the 15th of the month to appear in the following month's issue. Replies may be addressed to R. T. TANNER & Co., when they will be forwarded to Advertisers.

**FOR SALE,** a Hand Round Cornering Machine for cards, in good order. £3. Also a hand straw-board or card Cutting Machine. Cut 25 inches. Equal to new. £5. Apply—R. T. TANNER & Co.

**TRAVELLER.** Young, energetic man required, with small connection, to represent West end house of Lithographers. Apply by letter, stating age, experience and salary required to "Hydrag," c/o R. T. TANNER & Co.

**WHITE PAPER BUYER.** Experienced in all qualities English and Foreign. Also take charge of Warehouse Department; varied experience in all classes of work—Government, commercial, bookwork, &c.—T. H. P., 175 Albany Road, Camberwell, S.E.

**CHIEF BUYER and STOCKKEEPER.** Advertiser desires change, at present with large firm of publishers in the Midlands, handling 20 to 30 tons weekly; well up in all papers from News to H.M. and Banks, and market values of same. Address—"Buyer," c/o R. T. TANNER & Co.

**WORKS MANAGER or Representative.** Thoroughly reliable practical printer, Estimator. Exceptional London experience. Particulars or interview by appointment.—H., c/o R. T. TANNER & Co.

**BENCH HAND and WAREHOUSEMAN'S ASSISTANT.** Smart youth requires permanency, improving position. Well recommended; wages to commence 14s. week. Present situation 3 years. Apply—W.A., c/o R. T. TANNER & Co.

## THE LATEST NOVELTY.

NO UP-TO-DATE PRINTER CAN DO  
WITHOUT

# "SCRIVIA" EMBOSSSED BLANKS

Made in two sizes, demy 12mo fly and demy 16mo fly,  
and . . .

Several Combinations of Art Colours.

The Colours of the Embossing have been carefully selected to harmonise with the Art Tints of the Paper, so that we can, without hesitation, pronounce them

THE VERY BEST ON THE MARKET.

#### PRICES:

Demy 12mo fly.	Demy 16mo fly.
17/6 per 1,000.	15/6 per 1,000.
2/0 per 100.	1/9 per 100.

BOXED in 100's.

## R. T. TANNER & Co.,

Dorset Street, Salisbury Square, LONDON, E.C.